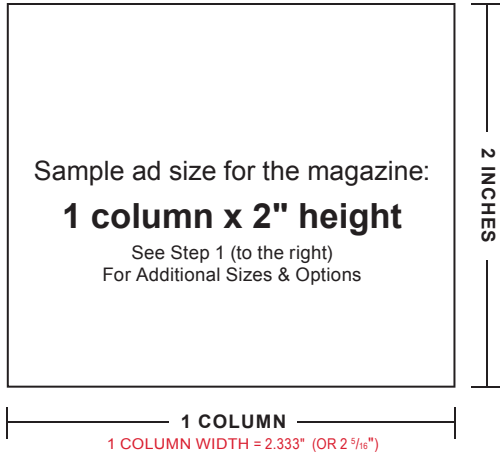


MANUFACTURERS: ARE YOU LOOKING FOR REPS?

Finding Agents is as easy as 1-2-3 with our Premium Web Ads

PREMIUM WEB ADS
agency sales[®]



Step 1. Choose an Ad Size.

- 1 column x 2" height (\$466) dimensions: 2.333" x 2"
1 column x 3" height (\$700) dimensions: 2.333" x 3"
1 column x 4" height (\$933) dimensions: 2.333" x 4"
 Larger ads available
(call us for a quote, 1-877-626-2776)

NOTE 1 column width = 2.333" or 2 1/3"
2 column width = 4.9167"

-20% Member Discount

To include your **logo, an illustration or a photo** in your ad please supply digital files by e-mail. Acceptable file types include: .tif, .eps, .jpg, .pdf, .psd.

There is a \$30 additional charge for each item.

Agency Sales magazine is produced on a Windows platform with Adobe Creative Suite. We are happy to set any advertisements for you to your specifications, just e-mail your text file or Word doc to phamlin@manaonline.org.

If you wish to supply **camera-ready artwork for the magazine** please e-mail a camera-ready digital file to phamlin@manaonline.org. There is no additional charge if your file is set up at the proper size and dimension for the ad size you've selected above. Acceptable file types include: .tif, .eps, .jpg, .pdf. Supplied files should have a minimum resolution of 300dpi when saved at 100% of the proposed print size. We will also accept source files from the following Windows-based programs: Adobe InDesign CS5, Adobe Photoshop CS5 and Adobe Illustrator CS5. When supplying source files, please include all fonts and links. Please note your ad will be reset in a text format for the e-mail.

Manufacturers call our advertising department weekly with an urgent need to place an ad for finding reps. Our **Premium Web Ad** service equips you with the ability to place and distribute your ad in less than a week.

Ad Questions? 877-626-2776

Premium Web Ad Benefits:

Immediate ad placement.

Premium Web Ads have priority placement in the www.MANAonline.org advertising section. Ads are actively linked to your website for immediate viewer access and can also include an active link to your e-mail address for instant viewer response.

Ads run for 4 weeks at a time.

For additional exposure, your ad is e-mailed out to all MANA Members who are categorized in your product classification.

Premium Web Ads are also included in the upcoming issue of *Agency Sales* magazine, at no extra charge.

You receive a 20% advertising discount if you're a MANA Member.

Many **Premium Web** advertisers see results within one week of posting their ad.

Mail to:

MANA
62913 Collection Center Dr.
Chicago, IL 60693-0629

877-626-2776 toll-free in U.S.

949-859-4040 phone

e-mail: phamlin@MANAonline.org

www.MANAonline.org

Step 2. Select Product or Service Classification

Choose a classification and write it in the space below. (see choices on page 2)

Step 3. Prepare Ad Copy

Please e-mail your text file or Word doc to: phamlin@manaonline.org

Contact & Payment Info. You're Almost Done!

Complete the information below and fax this form to **949-855-2973** or mail to the address at the bottom of this page.

COMPANY		CONTACT	
ADDRESS			
CITY, STATE, ZIP / POSTAL CODE			
PHONE		MANA MEMBERSHIP NUMBER	
E-MAIL			
<input type="radio"/> Visa <input type="radio"/> MasterCard <input type="radio"/> American Express * Fax to 949-855-2973			
CARDHOLDER'S NAME (AS IT APPEARS ON CARD)		AMT. TO BE CHARGED	
CREDIT CARD NUMBER		EXP DATE	SECURITY CODE
AUTHORIZED SIGNATURE			

Please make checks payable to **MANA**. Must be in U.S. dollars, drawn on a U.S. bank or international money order for U.S. dollars. There is a \$25 charge on all checks returned by the bank.

ADVERTISING PRODUCT & SERVICE CLASSIFICATIONS

Please note: There are 27 major headings. Under each heading, you'll find product classifications specific to that heading.

- 1. Advertising Specialty Products & Services**
- 2. Aerospace & Aviation Components**
- 3. Agricultural**
 - a. Veterinary Supplies
 - b. Other Agricultural
- 4. Automotive Aftermarket Parts & Supplies**
- 5. Automotive Components**
- 6. Building, Architectural & Contracting Equipment & Supplies, except HVAC/R & Plumbing**
 - a. Architectural Coatings, Paints & Varnishes, Floor & Wall Coverings
 - b. Architectural Design Products & Services
 - c. Building & Contracting Supplies
 - d. Construction Equipment, Machinery & Supplies
 - e. Floor & Wall Coverings
 - f. Home Improvement Products
 - g. Store Fixtures & Retail Product Displays
 - h. Lumber Products
 - i. Roofing Materials & Supplies
 - j. Tools, Hand-Held
 - k. Other Building, Architectural & Contracting Equipment & Supplies, except HVAC/R & Plumbing
- 7. Computers, Software & Related Products**
- 8. Controls, Motion Controls**
- 9. Electronic/Electrical**
 - a. Electrical Products — Industrial
 - b. Electrical/Electronics Wire & Wire Products
 - c. Electromechanical Products
 - d. Electronic Components & Materials
 - e. Electronic Industrial Products
 - f. Electronic/Electrical Contract Assembly & Manufacturing
 - g. Lighting Products
 - h. Other Electronic/Electrical
- 10. Environmental Products**
 - a. Energy Management Equipment
 - b. Waste Handling & Processing Equipment & Supplies
 - c. Water Treatment Equipment, Products & Services
 - d. Other Environmental Products
- 11. Gas, Oil & Petroleum Products & Services**
- 12. General Retail Merchandise**
 - a. Consumer Electronics
 - b. Furniture & Furnishings
 - c. Giftware
 - d. Gourmet
 - e. Hardware — Consumer
 - f. Health & Beauty Aids
 - g. Housewares
 - h. Office Supplies & Equipment
 - i. Pet Supplies
 - j. Toys, Gifts & Novelties
 - k. Other General Retail Merchandise
- 13. Hardware — Industrial**
- 14. Heating, Ventilation, Air Conditioning & Refrigeration (HVAC/R) Equipment & Components**
 - a. Boilers & Related Equipment, except HVAC/R
 - b. Fans & Blowers, HVAC/R
 - c. HVAC/R Equipment
 - d. Noise & Vibration Control, HVAC/R
 - e. Other Heating, Ventilation, Air Conditioning & Refrigeration (HVAC/R) Equipment & Components
- 15. Laboratory, Scientific Research Equipment, Instruments & Supplies**
 - a. Laboratory Equipment & Instrumentation
 - b. Lasers
 - c. Scientific Research Equipment & Supplies
 - d. Testing Equipment, Systems & Supplies
 - e. Other Laboratory, Scientific Research Equipment, Instruments & Supplies
- 16. Lawn, Garden, Patio, Hearth, Pool, Sporting Goods, Spa & Playground Equipment & Supplies**
- 17. Manufacturing, Process Equipment & Supplies**
 - a. Abrasives
 - b. Adhesives & Sealants
 - c. Automation & Robotics — Factory
 - d. Boilers & Related Equipment, except HVAC/R
 - e. Chemicals — Industrial
 - f. Coatings, Paints & Varnishes, except Architectural
 - g. Compressors
 - h. Conveying Equipment, Systems & Parts
 - i. Filtration Equipment & Systems
 - j. Heat Transfer Equipment, except HVAC/R
 - k. Industrial Equipment & Machinery
 - l. Industrial Heaters
 - m. Lubricants
 - n. Machining Equipment
 - o. Maintenance Supplies
 - p. Material Handling Equipment & Supplies
 - q. Mining Supplies
 - r. Packaging Equipment, Products & Services
 - s. Plating & Finishing
 - t. Process Equipment & Instrumentation
 - u. Steel Mills & Foundry Equipment
 - v. Tanks, Pressure Vessels, Towers & Columns
 - w. Tools, Machinery
- 18. Marine Products**
- 19. Mechanical Components**
 - a. Bearings, except Power Transmission
 - b. Castings, Forgings, & Metal Injection Molding
 - c. Extrusions
 - d. Fabricated Metal Products & Assemblies
 - e. Fans & Blowers, except HVAC/R
 - f. Fasteners
 - g. Gaskets & Seals
 - h. Identification Products
 - i. Mechanical Contract Assembly & Manufacturing
 - j. Noise & Vibration Control, except HVAC/R
 - k. Plastic & Thermoset Molded, Formed & Cut Parts
 - l. Powdered Metals Parts & Components
 - m. Pumps, except Plumbing
 - n. Rubber Molded, Formed & Cut Parts
 - o. Screw Machine Products
 - p. Springs & Formed Wire
 - q. Stampings
 - r. Tubing & Pipe, except Plumbing
 - s. Valves & Fittings, except Plumbing
 - t. Other Mechanical Components
- 20. Medical Equipment, Supplies & Services**
- 21. Plumbing**
 - a. Kitchen, Bath & Millwork Products
 - b. Plumbing Equipment
 - c. Pumps, Plumbing
 - d. Tubing & Pipe, Plumbing
 - e. Valves & Fittings, Plumbing
 - f. Other Plumbing
- 22. Power Transmission Products — Electrical**
- 23. Power Transmission Products — Mechanical**
 - a. Bearings
 - b. Motors & Drives
 - c. Power Transmission Products
 - d. Other Power Transmission Products — Mechanical
- 24. Raw Materials**
 - a. Steel, Plastics, Glass, etc.
 - b. Other Raw Materials
- 25. Safety, Emergency & Security Products**
- 26. Telecommunication Equipment, Services & Supplies**
- 27. Truck, Trailer, & RV OEM & Aftermarket Parts**