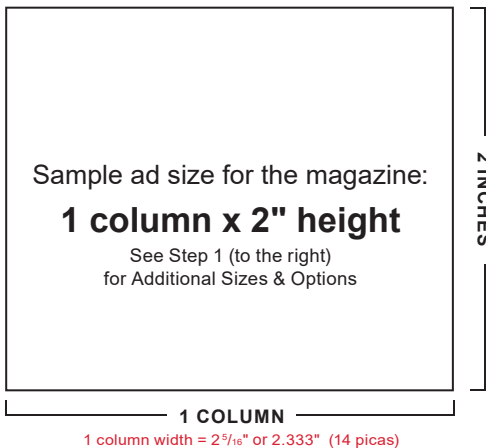


MANUFACTURERS: ARE YOU LOOKING FOR REPS?

Finding Agents is as easy as 1-2-3 with our Premium Ads

Web + Email
agency sales[®]



Step 1. Choose an Ad Size.

- 1 column x 2" height (\$466) dimensions: 2.333" x 2"
- 1 column x 3" height (\$700) dimensions: 2.333" x 3"
- 1 column x 4" height (\$933) dimensions: 2.333" x 4"
- Larger ads available
(call us for a quote, 1-877-626-2776)

**-20% MANA
Member Discount!**

To include your **logo, an illustration or a photo** in your ad please supply digital files by email. Acceptable file types include: .tif, .eps, .jpg, .pdf, .psd.

There is a \$30 additional charge for each item.

Agency Sales magazine is produced on a Windows platform with Adobe Creative Suite. We are happy to set any advertisements for you to your specifications, just email your text file or Word doc to phamlin@manaonline.org.

If you wish to supply **camera-ready artwork for the magazine** please email a camera-ready digital file to phamlin@manaonline.org. There is no additional charge if your file is set up at the proper size and dimension for the ad size you've selected above. Acceptable file types include: pdf, tif, eps, jpg. Supplied files should have a minimum resolution of 300 dpi when saved at 100% of the proposed print size. Please note your ad will be reset in a text format for the email.

Step 2. Select Product or Service Classification

Choose a classification and write it in the space below.

(See choices at www.manaonline.org/html/pdfs/Premium_ads.pdf or email phamlin@manaonline.org)

Step 3. Prepare Ad Copy

Please email your text file or Word doc to: phamlin@manaonline.org

Contact & Payment Info. You're Almost Done!

Complete the information below and fax this form to **949-855-2973** or mail to the address on the bottom left corner this page.

COMPANY	
CONTACT	
ADDRESS	
CITY, STATE, ZIP / POSTAL CODE	
PHONE	MANA MEMBERSHIP NUMBER
EMAIL	

Visa MasterCard American Express Fax to 949-855-2973

CARDHOLDER'S NAME (AS IT APPEARS ON CARD)		AMT. TO BE CHARGED
CREDIT CARD NUMBER	EXP DATE	SECURITY CODE
AUTHORIZED SIGNATURE		

Please make checks payable to **MANA**. Must be in U.S. dollars, drawn on a U.S. bank or international money order for U.S. dollars. There is a \$25 charge on all checks returned by the bank.

Manufacturers call our advertising department weekly with an urgent need to place an ad for finding reps. Our **Premium Ad** service equips you with the ability to place and distribute your ad in less than a week.

Ad Questions? 877-626-2776

Premium Ad Benefits:

Immediate ad placement.

Premium Ads are actively linked to your website and e-mail address for instant viewer response.

Ads run for 4 weeks at a time.

For additional exposure, your ad is e-mailed out to all MANA members who are categorized in your product classifications and targeted territory.

Premium Ads are also included in the upcoming issue of *Agency Sales* magazine, at no extra charge.

You receive a 20% advertising discount if you're a MANA Member.

Many **Premium** advertisers see results within one week of posting their ad.

Mail to:

MANA
62913 Collection Center Dr.
Chicago, IL 60693-0629

877-626-2776 toll-free in U.S.
949-859-4040 phone

email: phamlin@MANAonline.org
www.MANAonline.org

ADVERTISING PRODUCT & SERVICE CLASSIFICATIONS

Please note: There are 27 major headings. Under each heading, you'll find product classifications specific to that heading.

- 1. Advertising Specialty Products & Services**
- 2. Aerospace & Aviation Components**
- 3. Agricultural**
 - a. Veterinary Supplies
 - b. Other Agricultural
- 4. Automotive Aftermarket Parts & Supplies**
- 5. Automotive Components**
- 6. Building, Architectural & Contracting Equipment & Supplies, except HVAC/R & Plumbing**
 - a. Architectural Coatings, Paints & Varnishes, Floor & Wall Coverings
 - b. Architectural Design Products & Services
 - c. Building & Contracting Supplies
 - d. Construction Equipment, Machinery & Supplies
 - e. Floor & Wall Coverings
 - f. Home Improvement Products
 - g. Store Fixtures & Retail Product Displays
 - h. Lumber Products
 - i. Roofing Materials & Supplies
 - j. Tools, Hand-Held
 - k. Other Building, Architectural & Contracting Equipment & Supplies, except HVAC/R & Plumbing
- 7. Computers, Software & Related Products**
- 8. Controls, Motion Controls**
- 9. Electronic/Electrical**
 - a. Electrical Products — Industrial
 - b. Electrical/Electronic Wire & Wire Products
 - c. Electromechanical Products
 - d. Electronic Components & Materials
 - e. Electronic Industrial Products
 - f. Electronic/Electrical Contract Assembly & Manufacturing
 - g. Lighting Products
 - h. Other Electronic/Electrical
- 10. Environmental Products**
 - a. Energy Management Equipment
 - b. Waste Handling & Processing Equipment & Supplies
 - c. Water Treatment Equipment, Products & Services
 - d. Other Environmental Products
- 11. Gas, Oil & Petroleum Products & Services**
- 12. General Retail Merchandise**
 - a. Consumer Electronics
 - b. Furniture & Furnishings
 - c. Giftware
 - d. Gourmet
 - e. Hardware — Consumer
 - f. Health & Beauty Aids
 - g. Housewares
 - h. Office Supplies & Equipment
 - i. Pet Supplies
 - j. Toys, Gifts & Novelties
 - k. Other General Retail Merchandise
- 13. Hardware — Industrial**
- 14. Heating, Ventilation, Air Conditioning & Refrigeration (HVAC/R) Equipment & Components**
 - a. Boilers & Related Equipment, except HVAC/R
 - b. Fans & Blowers, HVAC/R
 - c. HVAC/R Equipment
 - d. Noise & Vibration Control, HVAC/R
 - e. Other Heating, Ventilation, Air Conditioning & Refrigeration (HVAC/R) Equipment & Components
- 15. Laboratory, Scientific Research Equipment, Instruments & Supplies**
 - a. Laboratory Equipment & Instrumentation
 - b. Lasers
 - c. Scientific Research Equipment & Supplies
 - d. Testing Equipment, Systems & Supplies
 - e. Other Laboratory, Scientific Research Equipment, Instruments & Supplies
- 16. Lawn, Garden, Patio, Hearth, Pool, Sporting Goods, Spa & Playground Equipment & Supplies**
- 17. Manufacturing, Process Equipment & Supplies**
 - a. Abrasives
 - b. Adhesives & Sealants
 - c. Automation & Robotics — Factory
 - d. Boilers & Related Equipment, except HVAC/R
 - e. Chemicals — Industrial
 - f. Coatings, Paints & Varnishes, except Architectural
 - g. Compressors
 - h. Conveying Equipment, Systems & Parts
 - i. Filtration Equipment & Systems
 - j. Heat Transfer Equipment, except HVAC/R
 - k. Industrial Equipment & Machinery
 - l. Industrial Heaters
 - m. Lubricants
 - n. Machining Equipment
 - o. Maintenance Supplies
 - p. Material Handling Equipment & Supplies
 - q. Mining Supplies
 - r. Packaging Equipment, Products & Services
 - s. Plating & Finishing
 - t. Process Equipment & Instrumentation
 - u. Steel Mills & Foundry Equipment
 - v. Tanks, Pressure Vessels, Towers & Columns
 - w. Tools, Machinery
 - x. Utility Equipment & Supplies
 - y. Welding Equipment & Supplies
 - z. Other Manufacturing, Process Equipment & Supplies
- 18. Marine Products**
- 19. Mechanical Components**
 - a. Bearings, except Power Transmission
 - b. Castings, Forgings, & Metal Injection Molding
 - c. Extrusions
 - d. Fabricated Metal Products & Assemblies
 - e. Fans & Blowers, except HVAC/R
 - f. Fasteners
 - g. Gaskets & Seals
 - h. Identification Products
 - i. Mechanical Contract Assembly & Manufacturing
 - j. Noise & Vibration Control, except HVAC/R
 - k. Plastic & Thermoset Molded, Formed & Cut Parts
 - l. Powdered Metals Parts & Components
 - m. Pumps, except Plumbing
 - n. Rubber Molded, Formed & Cut Parts
 - o. Screw Machine Products
 - p. Springs & Formed Wire
 - q. Stampings
 - r. Tubing & Pipe, except Plumbing
 - s. Valves & Fittings, except Plumbing
 - t. Other Mechanical Components
- 20. Medical Equipment, Supplies & Services**
- 21. Plumbing**
 - a. Kitchen, Bath & Millwork Products
 - b. Plumbing Equipment
 - c. Pumps, Plumbing
 - d. Tubing & Pipe, Plumbing
 - e. Valves & Fittings, Plumbing
 - f. Other Plumbing
- 22. Power Transmission Products — Electrical**
- 23. Power Transmission Products — Mechanical**
 - a. Bearings
 - b. Motors & Drives
 - c. Power Transmission Products
 - d. Other Power Transmission Products — Mechanical
- 24. Raw Materials**
 - a. Steel, Plastics, Glass, etc.
 - b. Other Raw Materials
- 25. Safety, Emergency & Security Products**
- 26. Telecommunication Equipment, Services & Supplies**
- 27. Truck, Trailer, & RV OEM & Aftermarket Parts**